## Mr Smith announces ceasefire and release of detainees

Rhodesian deadlock ended dramatically last night with
tement by Mr lan Smith, the Prime Minister, that he was
ys all black political detainees immediately on an
ance from the nationalists that the guerrilla war will be off. A constitutional conference will be held
any precondition ", he said. Accepting that many whites was no parallel with the situation in Mozamhique. It was the firm intention of his Goverıment not to deviate from
Rhodesia's "standards of civilization ".

## Constitutional conference 'without preconditions'



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## Return of the death penalty rejected by 152 on free vote




Author hits at Zeffirelli production
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-Wilson sees ' a big step ward' in Paris summit


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Future of social contract depends on miners


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## A LOAN SCHEME FOR INDUSTRY

The Department of Energy has a new loan scheme for industry to encourage the more efficient use of all forms of energy.
Short term loans up to $£ 100,000$ are available.
Examples of the type of energy saving project which qualify are:

- measures to reduce heat loss in industrial buildings
- replacement or renovation of machinery, plant and equipment
- introduction of new automatic control devices
- installation of heat exchangers and pre-heaters to make use of waste heat
- installation of combined heat and power schemes

Projects must promise sufficient energy savings to cover capital and interest in four years.
The scheme is for industrial premises in Great Britain but does not apply to Northern Ireland.
If you would like full details about this new loan scheme for industry, send the coupon below to:
Department of Energy, Energy Saving Loan Scheme,
Thames House South, Millbank, London SW1P 4QJ.

$$
\begin{aligned}
& \text { Please send me details of the Energy Saving Loan Scheme for industry. } \\
& \text { (USE BLOCK CAPITALS) }
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Hanging is bad politically and
morally, criminologist says


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In brief Liberal policy



Writers' group gives cold welcome to proposed legislation to pay authors for books in libraries Choice of schemes available in new year ree new reserves

Saltmarsh is
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House five years empty upsets judge

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Guillotine man for Broadmoor
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Men will go on getting the top jobs 1 Britain for at least another wenty years, statisticians say


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Decree for Mrs Tate
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in we Divorce Court yesterday
in

# "Our relationship with Midland Bank is not simple-their services are integrated into the whole structure of our business" 



## PaulHodder-Williams

Chairman of Hodderand Stoughton



 Sophisticated financial support
marketing vereration whicich depends on having goocd books and in

 printer, binder, artist or photographer, blockmaker printer, binder, arist orphotographer, blockn
and nftem navancr royalties toauthors. But
wéve always had support from the Midland. "Take an extreme case. We generally pay up to $\pm 700 ; 000$ may be paid in the cuurse of a
single day. Our Midland Bank nverdraft has this possible aud ensures thar we pay for monney


Help whenever weve needed it
"This company has banked with the Milland from the heginning", Mr Hodder-
Williams continued, "aud thats' more thana century ago. In fact, most of our senior statt
bank there privately.
Addditionally
we now use the Milland's services in three main ways. We use them for dis usthen toinvet an we use them to invest spare cash.
"Our present headquarters ne International operations

HOME NEWS

## Houghton committee likely to recommend 30 per cent pay increases for teachers

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Snow in the Cleveland Hills, Yorkshire, yesterday.

Rise in baby No bar on child-killer battering ${ }^{6}$ is linked to illegitimacy ${ }^{\prime}$


## The Oilman's Airline

 From Loudon Airport Gatwick you can fly by ceurres of the womTeaching nurses Teaching nurses
leave for
better prospects

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Television news film awards

Sterling's struggle helps sale rooms shine


Nato rejects Dutch plan to cut back on tactical nuclear arms



| Prom Our Owa Correspondent Paris, Dec 11 The Frencb Government basdecided to come financially to |  |
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and advice and assistance of every kind. and advice and assistance of every kind.
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just as much an on on Poppions and legacies.

## INCURABLES


OUR woray

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## From Riches to Rags?




OVERSEAS

## Mr Ford accepts that Congress will not pass tax increase plan but rejects idea of wage controls

|  | the dual problems of inflation | ded tax cuts and gave a warning |
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| ted States Economic | d recession. |  |
| espondent | The surtax was a key element | per cent, might well reacb 8 per |
| astington. De | in this programme, as were suls- | cent by next summer. Dr Otto Eckstein, |
| resident Ford has given up | Congress |  |
|  | largely reject | told the cor |
| ras increase. He cold congres. | come out strongly for controls | economy would sink stis |
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| sees no need for wage | sional leaders that there was |  |
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| Nessen | Griffin a Rep | held in New York yesterday, |
| federal | dent was | serco |
|  | about the extent of the doinn- |  |
| ion, but he appreciated |  | Presideut Ford is encounter- |
| accept 3 tax increase at whis | Forceful argumenss for much | ing increasing criticism in the |
| time. The spokesman slaped | ${ }_{\text {gr }}$ |  |
| that the President tolid congres. |  |  |
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## Zeffirelli $\quad$ Martial law imposed realism made author

 'shudderMr Murphy refuses to discuss his wife's business
during Australian Senate questions
Miss Morosi bits back at imnuendoes

| From Our CorrespondentMelbourae, Dec 11 | W\% ${ }_{\text {W, }}$ |  |
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Tough Nixon adviser weeps at trial


Mounted police charge crowd at Boston school


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Greece begins Nato withdrawal


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ARLIAMENT, December 11;1974

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Mr Jenkins rules out any amnesty for cold-blooded bombers





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Problems of a vote late in the night

Dr Kissinger best hope in Middle East
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BOOKS
The bedside Central Asia
To the Back of Beyon
By Fitzroy Maclean

Poetry
A Nip in the Air By Jobn Betjeman Collected Poems By James Reeves






Anita Lesliés beautiful \& acclaimed biography JENNIE
The Lite of Lady Randolph Churchill is now available in large form
Ancow paperback at $£ 1.95$


## HAFIZ: THE DIVAN

 Trassated by OCTAGON Dept. A,
.14 Baker Street, London WIM IDA



Unearthly, distinctive

ENTERTAINMENTS


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## From scaremonger to Scaramanga



THE ARTS
Poor philosophy from
Peter Ustinov
Who's Who in Hell





## After the Fall

## Leonard Buckley

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John Ryaer
Bodleian Library
Brian Álderson


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## London debuts



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Crickel


## Good start essential in Test if England to save the Ashes



MCC only draw-with Australian to help out


## Racing <br> Northern challengers supported in sponsored events at Ascot





## Uttoxeter programme



Uttoxeter selections

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## Boxing

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India capture quick wicket after their batting fails

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Old pals act could help Maidstone in Cup match


## $\frac{\text { Yesterday's }}{}$




## Rugby Union

Codd gets
half
his side's score





fening required before New Year

rores called up after only two games

Newcastle retain Cup with two extra time goals







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## Cycling

South American
team to ride in Milk Race

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## Hockey



Ice hockey



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## Kent rally thwarted by a late <br> Eastern Counties penalty goal



Surrey need skill second time round

Wasps boosted by New Zealanders


Group of Pathans may have the last word


Table tennis
Barnes takes on a Chinese player


Independent view from Dublin
Back beyond square one in Ulster's aim of power-sharing


## What you don't know can hurt you.

EEC: the terms and the referendum What the other heads of govern
ment of the European Com-
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The oil around us


## Offshore Supplies Office

aims to promote a full and fair opportunity for British industry.

OSO was set up in 1973 to help boost business for Britain in the valuable and growing market for goods and services for offshore oil and gas.
The offshore business is world-wide. It's big business, it means jobs,foreign exchange and new technological opportunities for Britain.

OSO aims to ensure that:

- British industry knows what operators want.
- offshore operators know what British industry can supply.
- British industry gets a full opportunity to supply the operators.
- gaps in the capability of British industry are
identified and filled. identified and filled.
OSO also administers the Offshore Supplies Interest Relief Grant Scheme which reduces the cost of credit for the supply of goods and services by British companies for the UK sector of the Continental Shelf.
For further details please send the coupon to:


John Anderson. Ofishore Suyplies Oifice.
249-261 West George Strest, Glasgow G2 4TL
Please send me furher iniormation about OSO and its services.

Company
Position
Addres5

## Telephone

Issued by the Department of Energy.

## STUDBOLT SUPPLIES 48hr EMERGENGY MAINTENANGE SERVICE

Alloy steels Grade B7, L7 \& B16, also Stainess hexagon nuts, to BS 1750 , ASTM \& DIN Specifications.
LARGE SIZES UP' TO 4 in DIA. AND ANY AT SPEED.
We carry stocks of 2 H and Grade L 4 nuts.


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Answerback RICHBOLT

Costs float up as steel drives down



 Th 뭉




| Operators, output and capacity of oil and gas fields (see map on page l) |  |  |  |  |  |  |
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| UK sector (oil) |  | Operators | $\begin{gathered} \text { Pcak } \\ \text { produrtion } \\ \text { (bartels } \\ \text { caldy } \end{gathered}$ |  | Progress to date | On stream |
| Fisld | Blocis |  |  |  |  |  |
| Amys |  | Toral harine $33.33^{\circ} \%$ Aglimine $4.3^{\circ}$. |  |  | Option on one cotcrete platrorm | First oil. 19: |
| Andrew | 1635 | BP: $097=$ |  |  |  |  |
| Arg:ll |  | Hamilton <br> Bros GB 38.8. <br> Hamilion Bros <br> Petroleum 7.2 e <br> TRaco 24* <br> Rlacifitars 12.5" <br> Iranskuropean $2.55_{0}$ | 40,000 | 130 | Production direct to 2 zar ketr, ria converted drill. $\operatorname{lng}$ rig lug rig | Early 19:\% |
| Auk | 30.16 |  | 40,000 | 100 | Stetel platform and tars ker | Spring ${ }^{\text {197 }}$ |
| Beryl | $\underline{0} 13$ | Wobil $50^{\circ}{ }_{n}^{\circ}$ Amerada $200^{\circ}$ Teras Eastern 30\%。 British Gas $10^{\circ}$ | 150,000 | 730 | One concrere platform ordered | Mid 1973 |
| Brent <br> Extension | 31135 <br> $3:$ | Shel! 50n. <br> Teraco 100 <br> Texaco $1000_{n}$ | 500,000 | 2.250 | $\begin{aligned} & \text { Four platiorms ordered } \\ & \text { street) } \text { concrete, oue } \end{aligned}$ | $\begin{aligned} & \text { First oil. in } \\ & \text { full product } \\ & \text { foso } \end{aligned}$ |
| Claymore | :4. 19 | Occidenal $35.5{ }^{5}$ Gety $0.1130=$ Thoomson Scortish Petro ieam 20 | 100,000 | 500 | $\underset{\substack{\text { One } \\ \text { ordered } \\ \text { stel }}}{\text { plaform }}$ | 197 |
| cormoraut | 211.36 |  | 100,000 | 730 | One concrete plaform |  |
| Duplin <br> Extension | $\begin{aligned} & 311.23 \\ & 21134 \end{aligned}$ | Shell yo: Conoco 3 3. $33^{\circ}$. <br>  | 200,000 | 1.000 | One concrete platform ordered; meapbet sreni pipaine aystem | First oil, 19 |
| Fordes Extensio | $2{ }^{27} 1{ }^{10}$ | BP 100; Esso 50 | 400,200 | 2,000 | Two platforms installed, two undier construction |  |
| Ycather | $2 \cdot 5$ | xorepepin | 150.000 | 750 |  |  |



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| Fletd | Operators |  |  |  | On strew: |
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| Breat | 211/29 | Contract under negotiation between Britsb | 600 ....... |  |  |
| Frige | 10/1 | Topal Marine group. | 1.400 | 7.5 | 1976.78\% |
| Hewett | 48/30..52/5 | Arper group | 600 | 4.0 | 1971 - |
| radefatiga | be $49 / 18 / 23$ | Amoco $30.77^{\circ}$ | 520 | 8.0 | 1971 |

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| Leman | $\begin{aligned} & \text { 49/26 } \\ & 49 / 27 \\ & 49 / 28 \end{aligned}$ | Sbell 50\% <br> Amoco/British Gas A granp as as Rove (Arpet) $33.33^{30}$ | 1.200 | 12.5 | 1968 |
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## It's a long way from bowling alleys.

To many, AMF means bowling alleys and leisure products.

Which, considering our heavy involvement in these areas, isn't surprising.

What may come as a surprise, however, is AMF's nvolvement in North Sea oil.
-This is-because many-people ofter forget that AMF has extensive industrial products and services, comprising more than 20 companies.

Añd fo-jir of theese companies are already engaged in making the explocation and developmentof the North SGa oil field less dangerous, less expensive, less speculative.

AMFSea-Link-Sea-Link's extremely sophisicated equipment was originally developed for the U.S Oceanographic industry. Now, it is in world-wide use with the oil industry. For surveying. For monitoring. For navigation. For pipeline location. For wellhead marking In the cold, rough, deep waters of the North Sea, it produces enormous savings over diver time.

AMF Tuboscope, The industry leaders in pipeline coating and inspection for over 35 years. Used in the U.S., Canada, Europe, the Middle East, Far East, Latin America, and now the North Sea. Perhaps the worid's the pipe, and on locations

AMF Euroweid. Constructing components for oil platforms; a large range of LPG storage vessels, with capacities up to 200 tons; and pressure vessels with weights up to 100 tons, and diameters to 16 ft, Fiftythree acre dock-side facility in Belfast, Northernireland, with 135,000 square feet of manufacturing plant. Working currently with Occidental, Howe-Baker, NATCO, to name currently

AMF Cuno. Over 50 years of experience in the manufacture of disposable filter media and complete self-cleaning filter systems. Chosen for the Brent A platform which is currently under construction for Shell Exploration. Can advise on all aspects of water, oil or gas filtration.

As you can see, AMF is heavily involved with many of the North Sea projects.

If you are concerned with oil, and you do not yet know all the myriad ways we can help, write to any of the four specialist companies below.

AMF Tuboscope 25 -28 Oid Burlington Street London W1X 2BA AMF Tuboscope $25-28$ Old Burlington Street, London W1X 2BA
AMF Euroweld P.O. Box 122, Arport Road Balfast BT39EP. AMF Cuno 71 Nilford Road, Reading RG18LG.


## Aworldwide producer of LeisureTime and Industrial products.

## How to cut your offshore R\&Dcosts.


#### Abstract

You may not know it, but the Ship and Marine Tectmolosy Requirements Board is currently sponsoring a great deal of Research and Development in many aspects of offshore oil and gas exploitation and reco.

We do this on a jointly-funded basis with private industry:

This year, for example, we are helping with studies of important subjects like the movement of waves and currents. sea bed stability: undervater rig stresses.

The only proviso is that the project should be of relevance to offshore development and lead to a tanoible result at the end. proposal. we could be helping you with yours. If you would like to know more about S:MT's supporting activities, begin by getting a free copy of our report for this year

Write to: The Department of Industry; Room 237. Abell House, John Islip Street, London SWIP 4LN; or phone Betty Fletcher on 01-2115440.

Remember: we have $£ 3.5$ millions to cate for next year. You could qualif. allocate for next year. You could qualify:

ISSUED BYTHE SHIPAND MARINE TECHNOLOGY


A long queue for cash in 'Europe's most beautiful oil capital'



## Turnsarig intoa floating dairy.



Suppliers of the largest range
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## Fluid Film



THE POSTITVE CHEMIC CORROSION CONTROL SYSTEM FOR DRIL SHIPS DRILLING RIGS $\&$ PERMANENT PLATFORMS CHEMICAL CO san francisco ENQUIRIES TO SOLE
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They used to say that London advertising people believed the British economy ended with the

In Aberdeen we always felt this was probably a slight mis epresentation of the views of our gency friends. saying that with North Sea and everything, the British economy only starts at Montrose In Aberdeen we think that this is also a slight mis representation. But there is Themin it.

The morning The Press and Journal and the Evening Express the area where most Norms,
oil activities are taking place. Press and Journal in the first half of 1974 was a record 111,524. The paper is read by nearly $70 \%$ of all adults in the North of Scotland and has become something of an 'oilman's daily.' The ABC figure for the Evening. Express in the first half
of this year was 77,575-the of this year was 77,575-th

- The Evening Express has a household penetration of more than $80 \%$ in Aberdeen, the centre from which nostoil developments are directed.
London on 01 -3872800 or Ke Robb in Ab erdeen on 022440222



## THE OLL AROUND US

## Spells North Sea Communications

## A new name, a new force in North Sea or any

 othcr aff-shorc cammunications-EnergyECL combines in one new company the knowhow of Cable and Wireless Ltd. and International

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## LETTERS TO THE EDITOR

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FREEDOM OF THE ADVERTISER


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## School reading habits



British Leyland
and the City



Raising money for clergy stipends


Planning delays




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ound falls again ;Saudi 'desire' ir non-sterling zals confirmed

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overnment rejects $\mathbf{R - R}$ ttlement criticism


Gilts fall and shares plunge to 20 -year low


Inflation and state policies caused a setback to North Sea boom, US oil chief says


Shaikh takes seat on
the Lonrho board




GEC profits fail
to cheer market


## Commonwealt

 seek double sugar price
$\left\lvert\, \begin{aligned} & \text { Leyland sets } \\ & \text { deadline } \\ & \text { for Spanish } \\ & \text { plant sale } \\ & \text { stine }\end{aligned}\right.$


Engineering workers may seek £18 rise



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INTERII REPORT


Fed laws could involve big changes in US bank system fumpran vod

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LETTERS TO THE EDITOR̈


ESTIMATED RESULTS TO 30TH SEPTEMBER 1874
The following ara tha estimated and unaudited resuits of the Phoenix group of companias
for the nina monthe ended 30th Seplembar 1974 with the comparative figuraa ror the

|  | ${ }^{9} 9$ manths 30.9 .74 | $g$ to months 30.9 .73 |  |
| :---: | :---: | :---: | :---: |
| Net pramiuma written: <br> Fire. accident, marina and aviation | ${ }^{130,325}$ | 119,929 | 161.889 |
| Investmant income | 11,048 | 8.359 | 12.347 |
| Fire, accidant, marina and avation Long-term | $\begin{gathered} -2,805 \\ \substack{1,043} \end{gathered}$ | $\begin{aligned} & 2.593 \\ & \hline 944 \end{aligned}$ | $\begin{aligned} & 2.448 \\ & 1.38 \end{aligned}$ |
|  | 9,286 | 11.89 | 16,18 |
| othar accounts .. | 517 | 520 | 516 |
| Profit befora tax Leas tax | $\begin{aligned} & 8.769 \\ & \substack{3,104} \end{aligned}$ | $\begin{gathered} 11,376 \\ 3,348 \end{gathered}$ | $\begin{array}{r} 15.870 \\ 5.747 \end{array}$ |
| Lass minority .interesta | $\begin{aligned} & 5,665 \\ & 1,205 \end{aligned}$ | $\begin{aligned} & 8,028 \\ & 1,114 \end{aligned}$ | $\begin{aligned} & 9.923 \\ & \hline 1.330 \end{aligned}$ |
| Not profit -. | 4,460 | 6.914 | 8.593 |
| Eernings par ahara | 10.90p | 17.20p | 21.36 ${ }^{\text {p }}$ |

[^0]IENERAL business
Investment income has increased by $32 \%$ from $£ 8.4 \mathrm{~m}$ to $\mathrm{E11m}$ After taking account ot
undaryititing lossea oo £28m ( 1973 profit $\varepsilon 2.6 \mathrm{~m}$ ) profits before tax and minorities are
號 1973 .
in the United Kingdom with the uncertainty as to future ratee of inflation it has bean
considered prodant furthar too strengthen outstanding cleime resserves to reflact the
enticlpated cost of eventual aetlemants. The home fire and accident underwiting loss is $£ 0.7 \mathrm{~m}$
In the United Stetes the resulta in the earty part of tie year were affected by tomadoee
There te evidence of some detarioration in clelms experience in the third quarter. The fire and accident loss at 30 th Soptember amounts to $£ 1.25 \mathrm{~m}$.
Measuras to improve the quality of the account in Canada have brought a roduction in
romium income. Underwiting ehows a modest improvemant over the corresponding In Australia additional tranefers to outelanding citiims reserves have contributed to tha In other parts of the wortd Irading results biave baen good, Premium growth haa heen LONG-TERM BUSINESS

## BY THE FINANCIAL EDITOR

## Cash management at GEC



Roger Vielvoye discusses the influences behind the proposal for a simplified system

## OPEC aims in sorting out the muddle

 over crude oil pricing



## A truce in the war of all against all




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## HVITH: 4) EWMO STOMifb TII 1974 nistill If WIIBNI PHOTITB <br> Extracts Irom the Chairman's Slatement Resultsfor the financial yeer ended 31st August 1974 show E40,547.000 compared with t27,899,000 for the previous year. an increase of $45.33 \%$. Net profit before tax was f2,705.692 (1973: $\mathrm{f2}, 238,398$ ) anincrease <br> During the year the group opened eleven nety stores, making a total of 55 stores a Ihe year end with a lotal gross area of 860,000 sq ft ( $1973634,000 \mathrm{sq}$ ft). During the current year five stores have already wrther stores. <br> The group's second warehouse at Astronin Makerfield was opened in October 1973. This us to expand our trading area to include the Potteries and the Midlands. The current economic situation has meant that price conscious and our tooliccy of permmenant market share, and the Board are very confident  KWIK SAVE DISCOUNT GROUP LIMITED



Frankfurt 15.42 GMT-A Reuter Monitor contributor changes his D Mark spot rate.

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Bright opening from
D Doncaster and still going strong


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## LONDON\& PROVINC

SHOP CENTRES (HOLDINGS) LTD.
Jont Menigng Divectors

## Results for year ended 24th Jure, 1974

* Nes income increased to $£ 204,000$ beforc de charges and raxation
* Dividend increased by maximum permitred 5.关 Gross assets £I8. 5 million.
* Capital and reserves equivalent to 1 jop per sharc. $\because$ Medium and short term borrowings reduced medium term. Unused bank facilities f:..tra.. -
* 56,000 sq. fic office development in Slough will be a by end-r975.
* Planning consenss obrained for next phase of deve programme.
* In spite of the anti-property legisiarion enacted siz the gencrally depressed economic conditions, the str the Group can now be appreciated in that we havir lex high quality porfolio, very low short tcrm bor and only ooe major development under constraci



Continental Can Company; Inc.


US $\$ 15.000,000$ in 150,000 shares of $\$ 4.25$ Cumulative Preferred Stock of no par va are authorised of which 150,000 shares with a stated value of US $\$ 100$ each
issued. US $\$ 3,000,000$ in $3,000,000$ shares of Junior Preferied Stock of US $\$ 1$ valua each are authorised but unissued. 77,299 . shares nf Common Stack and 94, ;
shares of $\$ 4.25$ Cumulative Preferred Stock of the above issued capital were $i$ shares of $\$ 4.25$ Cumulative Preferred Stock of the above issued capital were $h$ in .
The Council of The Stock Exchenge in London has admitted to tha Official List all 29,392,530 shares of Common Stock of Continental Can Company, Inc. in is available in the statistical services of Extal Statistical Sarvices Limitempany, inc. Services Limited, and copies of such particulars may ba obteined during us including 31st Deciember 1974 from:-

Keinwort Benson Limited
20 Fenchurch Street
Goldman Sachs international Cor 40 Basinghall Stree London EC2V 5DE

Fielding, Newson-Smith \& Co.
Garrard House.
31 Gresham Streat


## Structure <br> 




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## "Sound progress... even ina difficult year"



## Hardy on the upswing following poor start




Copper at lowest level since February, 1973



Bulmer \& Lumb

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The EEC re sugar offers


## Foreign Exchange <br> Sterling falls by 70 points



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Business Monitor and througb booksellers. Index of Commodíties.

Business appointments
The 50th Annual General Meeing
beld on December 11 in London.
Addressing the Meeting Mr. A. Chester Beatty, the Chairman, said
Mr C Joyce made Baker Perkins finance director


| As Cbairman of both companies I was myself |  |
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| ST sbireboldars have an appropriate | has hen appointed a director of Allen Baker Pertion |
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THE GENERAL ELECTRI COMPANY LIMITED


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| MARKET REPORTS |  |  |  |
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| Discount market <br>  <br>  <br>  <br>  $\qquad$ <br> Recent Issues $\square$ <br> Pifut: estes <br> LEIG $\qquad$ $\qquad$ | Money Market Rates $\qquad$ |  | The Times Share Indices <br>  <br>  $\square$ $\begin{array}{lllll} \text { mpuandt:ratarer } 245.35 & 13.44 & 26.53 & 253.9 \\ \text { eld Mining } \end{array}$ $\square$ <br>  <br>  |

Appointments Vacant



# Christmas giftguide $=1$ 



**** First Pablished 1785



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